

Training Name: Specialty

Course Name: Advanced Hostage/Crisis Negotiations - 3 day - Dr. Andy Young

Dates: 10/21/2024 - 10/23/2024

Venue: McKinney Police Department
McKinney, TX 75071

Price: \$300

Instructors: Andrew Young

Course Description:

COURSE DESCRIPTION:

This course is for hostage (crisis) negotiators who have completed a basic, 40-hour hostage negotiation certification course. This advanced course will review the basics covered in the certification course and then build on them by reviewing the topics of influence, persuasion, negotiating with different personalities, and negotiating with different psychiatric conditions.

Upon completion of this course, attendees should:

- Know the principles of influence and persuasion and be able to apply them in a negotiations setting.
- Understand different personality types and be able to adjust negotiation styles based on personality.
- Know the different psychiatric conditions negotiators often interact with and apply the different negotiation strategies for each psychiatric condition

If there are any questions regarding this class, please either reach out to Dr. Andy Young, or myself at Chris.Kennedy@tppo.org

Training Description:

TTPOA believes in bringing in some of the best instructors in the country to share their knowledge and experience. If you have requests for a specific instructor or course, contact your [Regional Director](#).