Training Name: Specialty

Course Name: 3-Day Advanced Negotiator Course

Dates: 10/06/2027 - 10/08/2027

Venue: Lubbock Police Department Academy
Lubbock, TX 79416

Price: $375

Instructors: Andrew Young

Course Description:

Advanced Negotiator Course: Negotiating with the empathy impaired and psychopaths

This advanced negotiation class is for police crisis (hostage) negotiators who have already passed a 40-hour basic certification course. Day one will review basic (active listening) and advanced (influence and persuasion) negotiator skills and will use callout debriefings from the instructor's past experience as examples. Day two will cover the advanced topics of negotiating with different psychiatric conditions and will focus on negotiating with those who are personality disordered and/or empathy impaired. A 15-hour hostage standoff debriefing from the instructor's experience will serve as an example. Day three of this course will cover how Incident Command, SWAT, and negotiators can work together better, negotiating via text, kidnap negotiations and other advanced topics as time allows.

Dr. Andy Young has been a Professor of Psychology and Counseling at Lubbock Christian University since 1996 and a negotiator and psychological consultant with the Lubbock Police Department's SWAT team since 2000. He also heads LPD's Victim Services Unit and is the director of the department's Critical Incident Stress Management Team. He has been on the negotiating team at the Lubbock County Sheriff's Office since 2008, and is on the team at the Texas Department of Public Safety (Texas Rangers, Special Operations, Region 5). He is the author of, "Fight or Flight: Negotiating Crisis on the Frontline" and "When Every Word Counts: An Insider's View of Crisis Negotiations", which contain mostly stories about his work as a crisis counselor and hostage negotiator at LPD (see DrAndyYoung.com). He was added as a third author for the 6th Edition of "Crisis Negotiations: Managing Critical Incidents and Hostage Situations in Law Enforcement and Corrections". Since 2014 he has spoken nationally and internationally at numerous hostage negotiator conferences, as well as other professional and academic conferences on crisis intervention and hostage negotiating.

Cost $375.00

Credit card payment is strongly recommended. Last day to cancel and get your money back will be 09-22-27. If paying by check, make checks payable to: TTPOA and send them to PO Box 304, Burnet, Texas 78611 Make sure the check has a note saying "Region 5 Advanced Negotiator"

For any information regarding this course or refunds, please reach out to Regional Director Kolton Pirkle.

kolton.pirkle@ttpoa.org

Training Description:

TTPOA believes in bringing in some of the best instructors in the country to share their knowledge and experience. If you have requests for a specific instructor or course, contact your Regional Director.