Training Name: Specialty

Course Name: Advanced Hostage/Crisis Negotiations

Dates: 05/06/2024 - 05/08/2024

Venue: San Antonio Police Building
San Antonio, TX 78204

Price: $300

Instructors: Andrew Young

Course Description:

This 3-day advanced negotiation class is for police crisis (hostage) negotiators who have already passed a 40-hour basic certification course. Day one will begin with some callout debriefings, then review basic (active listening) and advanced (influence and persuasion) negotiator skills, and then will use callout debriefings from the instructor's past experience as examples. Day two will cover the advanced topics of negotiating with different psychiatric conditions, and will focus on negotiating with those who are personality disordered and/or empathy impaired. A 15-hour hostage standoff debriefing from the instructor's past experience will serve as an example. Day 3 will cover topics like kidnap negotiations and negotiating via texts. Additional debriefs with examples of complicated and/or advanced negotiations will be discussed.

Who should attend

- HNT Personnel
- Command Post/Tactical Command Personnel
- Tactical Team Leaders

Topics to be covered

- Debriefs from a command post perspective to include Tactical/HNT components
- Coaching/being the secondary
- The Basics (Paraphrasing, Emotional Labeling, Effective Questions)
- Influence and Persuasion
- Takeaways from how the UK/Scotland train negotiators
- Negotiating with people who are experiencing mental crisis episodes
- When all the parts work together – Negotiator and SWAT Operator Research Results
- Structured Brainstorming
- Negotiating with Terrorists and Active Shooters
- Kidnap negotiations
- Negotiating via text

Prerequisite

- Basic Hostage Negotiator/Crisis Management

Equipment Needed

- General Note-taking Material

Training Description:

TTPOA believes in bringing in some of the best instructors in the country to share their knowledge and experience. If you have requests for a specific instructor or course, contact your Regional Director.